

2013-Q1 Report
// Los Angeles West Side
and Metropolitan Residential
1st Quarter in Review

2013 - Q1 LOS ANGELES REAL ESTATE REPORT | STATISTICS & TRENDS

LOS ANGELES / WEST SIDE / METRO REAL ESTATE MARKET (SINGLE FAMILY HOMES)

Bel-Air/Holmby Hills number Q1 2013 home sales jumped to 30 from 25 in 2012. The average sold price dipped from \$3,658,307 in 2012 to \$3,320,368 in 2013 (-9.24%). The average days on market spiked from 100 in 2012 to 104 in 2013 for the first quarter.

Beverly Hills (city) Q1 2013 home sales have dipped to 23 from 28 in 2012. The average sold price jumped from \$4,670,781 in 2012 to \$5,520,497 in 2013 (+18.19%). The average days on market spiked from 80 in 2012 to 99 in 2013 for the first quarter.

Beverlywood Q1 2013 home sales have dipped to 29 from 38 in 2012. The average sold price jumped from \$777,047 in 2012 to \$873,500 in 2013 (+12.41%). The average days on market spiked from 58 in 2012 to 62 in 2013 for the first quarter.

BHPO Q1 2013 home sales jumped to 37 from 30 in 2012. The average sold price dipped from \$2,787,725 in 2012 to \$2,070,809 in 2013 (-25.72%). The average days on market spiked from 83 in 2012 to 113 in 2013 for the first quarter.

Brentwood Q1 2013 home sales jumped to 41 from 38 in 2012. The average sold price jumped from \$2,597,171 in 2012 to \$2,778,104 in 2013 (+6.97%). The average days on market dipped from 79 in 2012 to 58 in 2013 for the first quarter.

Cheviot Hills/Rancho Park Q1 2013 home sales have dipped to 12 from 14 in 2012. The average sold price fell from \$1,378,571 in 2012 to \$1,343,492 in 2013 (-2.54%). The average days on market dropped from 74 in 2012 to 35 in 2013 for the first quarter.

Culver City Q1 2013 home sales jumped to 34 from 28 in 2012. The average sold price jumped from \$586,157 in 2012 to \$763,563 in 2013 (+30.27%). The average days on market dipped from 50 in 2012 to 48 in 2013 for the first quarter.

Downtown Los Angeles Q1 2013 home sales dipped to 12 from 17 in 2012. The average sold price jumped from \$187,729 in 2012 to \$207,554 in 2013 (+12.97%). The average days on market dipped from 98 in 2012 to 36 in 2013 for the first quarter.

Hancock Park Q1 2013 home sales dipped to 36 from 55 in 2012. The average sold price fell from \$1,133,574 in 2012 to \$1,069,056 in 2013 (-5.69%). The average days on market jumped from 57 in 2012 to 83 in 2013 for the first quarter.

Hollywood Hills/Sunset Strip Q1 2013 home sales remained at 29, which matched the 2012 total for the same quarter. The average sold price dipped from \$1,214,583 in 2012 to \$1,076,669 in 2013 (-11.35%). The average days on market dipped from 75 in 2012 to 72 in 2013 for the first quarter.

Los Feliz Q1 2013 home sales jumped to 49 from 44 in 2012. The average sold price dropped from \$1,209,250 in 2012 to \$1,165,484 in 2013 (-3.62%). The average days on market spiked from 57 in 2012 to 60 in 2013 for the first quarter.

Malibu Q1 2013 home sales jumped to 39 from 32 in 2012. The average sold price dipped from \$1,878,281 in 2012 to \$1,839,281 in 2013 (-2.04%). The average days on market spiked from 158 in 2012 to 176 in 2013 for the first quarter.

Mar Vista/Palms Q1 2013 home sales jumped to 58 from 49 in 2012. The average sold price increased from \$813,880 in 2012 to \$893,560 in 2013 (+9.79%). The average days on market dipped from 59 in 2012 to 48 in 2013 for the first quarter.

Marina Del Rey, Q1 2013 home sales jumped to 9 from 7 in 2012. The average sold price jumped from \$1,188,571 in 2012 to \$1,837,889 in 2013 (+54.63%). The average days on market spiked from 86 in 2012 to 111 in 2013 for the first quarter.

Pacific Palisades Q1 2013 home sales jumped to 51 from 46 in 2012. The average sold price increased from \$2,333,208 in 2012 to \$2,769,488 in 2013 (+18.70%). The average days on market spiked from 88 in 2012 to 94 in 2013 for the first quarter.

Playa Vista, Q1 2013 home sales ceased at 0, while the total for Q1 2012 was 1. The sold price was \$925,000 with days on market at 119 for Q1 2012.

Santa Monica Q1 2013 home sales dipped to 38 from 50 in 2012. The average sold price increased from \$2,016,216 in 2012 to \$2,188,418 in 2013 (+8.54%). The average days on market dipped from 80 in 2012 to 56 in 2013 for the first quarter.

Silver Lake/Echo Park Q1 2013 home sales jumped to 59 from 53 in 2012. The average sold price increased from \$640,991 in 2012 to \$649,063 in 2013 (+1.26%). The average days on market spiked from 55 in 2012 to 57 in 2013 for the first quarter.

Venice Q1 2013 home sales jumped to 37 from 24 in 2012. The average sold price increased from \$1,096,268 in 2012 to \$1,364,330 in 2013 (+24.45%). The average days on market dipped from 78 in 2012 to 59 in 2013 for the first quarter.

West Hollywood/Beverly Center/ Miracle Mile Q1 2013 home sales jumped to 26 from 19 in 2012. The average sold price increased from \$1,004,079 in 2012 to \$1,412,038 in 2013 (+40.63%). The average days on market spiked from 52 in 2012 to 74 in 2013 for the first quarter.

Westchester Q1 2013 home sales dipped to 41 from 47 in 2012. The average sold price increased from \$599,946 in 2012 to \$771,116 in 2013 (+28.53%). The average days on market dipped from 68 in 2012 to 51 in 2013 for the first quarter.

Westwood Q1 2013 home sales dropped to 19 from 38 in 2012. The average sold price increased from \$1,450,752 in 2012 to \$1,470,007 in 2013 (+1.33%). The average days on market spiked from 39 in 2012 to 44 in 2013 for the first quarter.

LOS ANGELES/WEST SIDE REAL ESTATE MARKET (CONDOMINIUMS)

Beverly Hills Condo Q1 2013 condo sales remained at 25, which matched the 2012 total for the same quarter. The average sold price dipped from \$1,110,200 in 2012 to \$1,008,732 in 2013 (-9.14%). The average days on market spiked from 60 in 2012 to 93 in 2013 for the first quarter.

Bel-Air/Holmby Hills number Q1 2013 condo sales ceased at 0, while the total for Q1 2012 was 1. The sold price was \$500,000 with days on market at 13 for Q1 2012.

Beverlywood Condo Q1 2013 condo sales jumped to 8 from 6 in 2012. The average sold price jumped from \$444,667 in 2012 to \$483,875 in 2013 (+8.82%). The average days on market dipped from 75 in 2012 to 65 in 2013 for the first quarter.

Brentwood Condo Q1 2013 condo sales jumped to 43 from 21 in 2012. The average sold price jumped from \$702,973 in 2012 to \$712,918 in 2013 (+1.41%). The average days on market spiked from 60 in 2012 to 72 in 2013 for the first quarter.

Culver City Condo Q1 2013 condo sales dipped to 32 from 42 in 2012. The average sold price jumped from \$300,238 in 2012 to \$374,530 in 2013 (+24.74%). The average days on market spiked from 67 in 2012 to 72 in 2013 for the first quarter.

Downtown Los Angeles Q1 2013 condo sales jumped to 87 from 73 in 2012. The average sold price jumped from \$436,987 in 2012 to \$563,339 in 2013 (+28.91%). The average days on market spiked from 67 in 2012 to 80 in 2013 for the first quarter.

Hancock Park Condo Q1 2013 condo sales jumped to 28 from 27 in 2012. The average sold price jumped from \$376,700 in 2012 to \$475,954 in 2013 (+26.35%). The average days on market spiked from 51 in 2012 to 85 in 2013 for the first quarter.

Hollywood Hills/Sunset Strip Condo Q1 2013 condo sales jumped to 8 from 6 in 2012. The average sold price jumped from \$379,833 in 2012 to \$424,362 in 2013 (+11.72%). The average days on market spiked from 83 in 2012 to 116 in 2013 for the first quarter.

Los Feliz Condo Q1 2013 condo sales dropped to 4 from 8 in 2012. The average sold price jumped from \$374,188 in 2012 to \$419,000 in 2013 (+11.98%). The average days on market spiked from 29 in 2012 to 33 in 2013 for the first quarter.

Malibu Condo Q1 2013 condo sales jumped to 11 from 6 in 2012. The average sold price jumped from \$582,000 in 2012 to \$1,341,636 in 2013 (+130.52%). The average days on market dropped from 129 in 2012 to 113 in 2013 for the first quarter.

Mar Vista/Palms Condo Q1 2013 condo sales jumped to 22 from 21 in 2012. The average sold price increased from \$321,476 in 2012 to \$387,445 in 2013 (+20.52%). The average days on market spiked from 65 in 2012 to 69 in 2013 for the first quarter.

Marina Del Rey Condo Q1 2013 condo sales jumped to 55 from 41 in 2012. The average sold price increased from \$575,388 in 2012 to \$687,582 in 2013 (+19.50%). The average days on market dropped from 89 in 2012 to 66 in 2013 for the first quarter. 100 to 76 days.

Pacific Palisades Condo Q1 2013 condo sales jumped to 17 from 10 in 2012. The average sold price increased from \$720,350 in 2012 to \$746,147 in 2013 (+3.58%). The average days on market spiked from 87 in 2012 to 102 in 2013 for the first quarter.

Santa Monica Condo Q1 2013 condo sales jumped to 75 from 74 in 2012. The average sold price decreased from \$989,131 in 2012 to \$903,347 in 2013 (-8.67%). The average days on market dipped from 76 in 2012 to 60 in 2013 for the first quarter.

Silver Lake/Echo Park Condo Q1 2013 condo sales jumped to 4 from 3 in 2012. The average sold price increased from \$402,500 in 2012 to \$471,500 in 2013 (+17.14%). The average days on market spiked from 17 in 2012 to 28 in 2013 for the first quarter.

Venice Condo Q1 2013 condo sales dropped to 4 from 10 in 2012. The average sold price increased from \$905,200 in 2012 to \$1,379,375 in 2013 (+52.38%). The average days on market dipped from 116 in 2012 to 37 in 2013 for the first quarter.

Westchester Q1 2013 condo sales dropped to 4 from 8 in 2012. The average sold price decreased from \$350,552 in 2012 to \$322,800 in 2013 (-7.92%). The average days on market dipped from 151 in 2012 to 75 in 2013 for the first quarter.

West Hollywood/Beverly Center/ Miracle Mile Condo Q1 2013 condo sales jumped to 75 from 71 in 2012. The average sold price increased from \$461,246 in 2012 to \$566,195 in 2013 (+22.75%). The average days on market dipped from 84 in 2012 to 56 in 2013 for the first quarter.

Westwood Condo Q1 2013 condo sales dropped to 98 from 114 in 2012. The average sold price increased from \$771,561 in 2012 to \$840,470 in 2013 (+8.93%). The average days on market dipped from 90 in 2012 to 69 in 2013 for the first quarter.

2013

Los Angeles - Westside // Q1-Quarter in Review

OF SALES

2012 2013 %CHANGE

AVG SALES PRICE

2012 2013 %CHANGE

DOM*

2012 2013

Neighborhood	Property Type	2012	2013	%CHANGE	2012	2013	%CHANGE	2012	2013
BEVERLY HILLS	SFR	28	23	-17.86%	\$4,670,781	\$5,520,497	18.19%	80	99
	CONDO	25	25	0.00%	\$1,110,200	\$1,008,732	-9.14%	60	93
BEVERLY HILLS P.O.	SFR	30	37	23.33%	\$2,787,725	\$2,070,809	-25.72%	83	113
BEL AIR-HOLMBY HILLS	SFR	25	30	20.00%	\$3,658,307	\$3,320,368	-9.24%	100	104
	CONDO	1	0	N/A	\$500,000	N/A	N/A	13	N/A
BEVERLYWOOD	SFR	38	29	-23.68%	\$777,047	\$873,500	12.41%	58	62
	CONDO	6	8	33.33%	\$444,667	\$483,875	8.82%	75	65
BRENTWOOD	SFR	38	41	7.89%	\$2,597,171	\$2,778,104	6.97%	79	58
	CONDO	21	43	104.76%	\$702,973	\$712,918	1.41%	60	72
CHEVIOT HILLS	SFR	14	12	-14.29%	\$1,378,571	\$1,343,492	-2.54%	74	35
CULVER CITY	SFR	28	34	21.43%	\$586,157	\$763,563	30.27%	50	48
	CONDO	42	32	-23.81%	\$300,238	\$374,530	24.74%	67	72
DOWNTOWN LA	SFR	17	12	-29.41%	\$183,729	\$207,554	12.97%	98	36
	CONDO	73	87	19.18%	\$436,987	\$563,339	28.91%	67	80
HANCOCK PARK	SFR	55	36	-34.55%	\$1,133,574	\$1,069,056	-5.69%	57	83
	CONDO	27	28	3.70%	\$376,700	\$475,954	26.35%	51	85
HOLLYWOOD HILLS	SFR	29	29	0.00%	\$1,214,583	\$1,076,669	-11.35%	75	72
	CONDO	6	8	33.33%	\$379,833	\$424,362	11.72%	83	116
LOS FELIZ	SFR	44	49	11.36%	\$1,209,250	\$1,165,484	-3.62%	57	60

*DAYS ON MARKET

2013

Los Angeles - Westside // Q1-Quarter in Review

OF SALES

2012 2013 %CHANGE

AVG SALES PRICE

2012 2013 %CHANGE

DOM*

2012 2013

		# OF SALES			AVG SALES PRICE			DOM*	
		2012	2013	%CHANGE	2012	2013	%CHANGE	2012	2013
MALIBU BEACH	SFR	8	6	-25.00%	\$4,766,250	\$7,138,325	49.77%	245	164
	CONDO	6	2	-66.67%	\$893,750	\$2,775,000	210.49%	147	138
MALIBU	SFR	32	39	21.88%	\$1,878,281	\$1,839,934	-2.04%	158	176
	CONDO	6	11	83.33%	\$582,000	\$1,341,636	130.52%	129	113
MARINA DEL REY	SFR	7	9	28.57%	\$1,188,571	\$1,837,889	54.63%	86	111
	CONDO	41	55	34.15%	\$575,388	\$687,582	19.50%	89	66
PACIFIC PALISADES	SFR	46	51	10.87%	\$2,333,208	\$2,769,488	18.70%	88	94
	CONDO	10	17	70.00%	\$720,350	\$746,147	3.58%	87	102
PALMS-MAR VISTA	SFR	49	58	18.37%	\$813,880	\$893,560	9.79%	59	48
	CONDO	21	22	4.76%	\$321,476	\$387,445	20.52%	65	69
PLAYA VISTA	SFR	1	0	N/A	\$925,000	N/A	N/A	119	N/A
	CONDO	15	14	-6.67%	\$418,093	\$549,094	31.33%	110	62
SANTA MONICA	SFR	50	38	-24.00%	\$2,016,216	\$2,188,418	8.54%	80	56
	CONDO	74	75	1.35%	\$989,131	\$903,347	-8.67%	76	60
SILVER LAKE	SFR	53	59	11.32%	\$640,991	\$649,063	1.26%	55	57
	CONDO	3	4	33.33%	\$402,500	\$471,500	17.14%	17	28
VENICE	SFR	24	37	54.17%	\$1,096,268	\$1,364,330	24.45%	78	59
	CONDO	10	4	-60.00%	\$905,200	\$1,379,375	52.38%	116	37
WESTWOOD	SFR	38	19	-50.00%	\$1,450,752	\$1,470,007	1.33%	39	44
	CONDO	114	98	-14.04%	\$771,561	\$840,470	8.93%	90	69
WEST HOLLYWOOD	SFR	19	26	36.84%	\$1,004,079	\$1,412,038	40.63%	52	74
	CONDO	71	75	5.63%	\$461,246	\$566,195	22.75%	84	56
WESTCHESTER	SFR	47	41	-12.77%	\$599,946	\$771,116	28.53%	68	51
	CONDO	8	4	-50.00%	\$350,552	\$322,800	-7.92%	151	75

*DAYS ON MARKET

2013 - Q1 SAN FERNANDO VALLEY REAL ESTATE REPORT | STATISTICS & TRENDS

SAN FERNANDO REAL ESTATE MARKET (SINGLE FAMILY HOMES)

Agoura Hills Q1 2013 home sales dropped to 3 from 4 in 2012. The average sold price increased from \$481,250 in 2012 to \$1,293,333 in 2013 (+168.74%). The average days on market spiked from 79 in 2012 to 360 in 2013 for the first quarter.

Calabasas Q1 2013 home sales remained at 6, which matched the 2012 total for the same quarter. The average sold price increased from \$839,667 in 2012 to \$1,256,488 in 2013 (+49.64%). The average days on market spiked from 56 in 2012 to 83 in 2013 for the first quarter.

Chatsworth Q1 2013 home sales remained at 4, which matched the 2012 total for the same quarter. The average sold price increased from \$401,250 in 2012 to \$604,000 in 2013 (+50.53%). The average days on market spiked from 60 in 2012 to 136 in 2013 for the first quarter.

Encino Q1 2013 home sales remained at 17, which matched the 2012 total for the same quarter. The average sold price decreased from \$1,155,294 in 2012 to \$1,092,212 in 2013 (-5.46%). The average days on market dipped from 77 in 2012 to 50 in 2013 for the first quarter.

Hidden Hills: Q1 2013 home sales ceased at 0, while the total for Q1 2012 was 1. The sold price was \$2,600,000 with days on market at 439 for Q1 2012.

Northridge Q1 2013 home sales jumped to 11 from 7 in 2012. The average sold price increased from \$414,587 in 2012 to \$424,273 in 2013 (+2.27%). The average days on market spiked from 29 in 2012 to 72 in 2013 for the first quarter.

Sherman Oaks Q1 2013 home sales dropped to 29 from 32 in 2012. The average sold price increased from \$904,984 in 2012 to \$924,079 in 2013 (+2.11%). The average days on market dipped from 76 in 2012 to 70 in 2013 for the first quarter.

Studio City Q1 2013 home sales jumped to 32 from 24 in 2012. The average sold price increased from \$969,106 in 2012 to \$1,231,131 in 2013 (+27.04%). The average days on market spiked from 61 in 2012 to 68 in 2013 for the first quarter.

Tarzana Q1 2013 home sales jumped to 11 from 6 in 2012. The average sold price decreased from \$1,437,750 in 2012 to \$977,364 in 2013 (-32.02%). The average days on market spiked from 32 in 2012 to 46 in 2013 for the first quarter.

Toluca Lake Q1 2013 home sales jumped to 9 from 2 in 2012. The average sold price increased from \$690,000 in 2012 to \$1,713,000 in 2013 (+148.26%). The average days on market dipped from 194 in 2012 to 68 in 2013 for the first quarter.

Woodland Hills Q1 2013 home sales jumped to 22 from 12 in 2012. The average sold price increased from \$507,486 in 2012 to \$687,966 in 2013 (+35.56%). The average days on market dipped from 69 in 2012 to 57 in 2013 for the first quarter.

SAN FERNANDO REAL ESTATE MARKET (CONDO)

San Fernando Valley // Q1-Quarter in Review

Agoura Hills Q1 2013 condo sales remained at 1, which matched the 2012 total for the same quarter. The sold price increased from \$390,000 in 2012 to \$426,500 in 2013 (+9.36%). The average days on market dipped from 168 in 2012 to 34 in 2013 for the first quarter.

Calabasas Q1 2013 condo sales climbed to 3 while the total for Q1 2012 ceased at 0. The average sold price was \$253,000 with average days on market at 80 for Q1 2013.

Chatsworth Q1 2013 condo sales ceased at 0, while the total for Q1 2012 was 1. The sold price was \$166,900 with days on market at 7 for Q1 2012.

Encino Q1 2013 condo sales dropped to 4 from 5 in 2012. The average sold price increased from \$292,300 in 2012 to \$341,750 in 2013 (+16.92%). The average days on market dipped from 77 in 2012 to 50 in 2013 for the first quarter.

Northridge Q1 2013 condo sales dropped to 4 from 10 in 2012. The average sold price increased from \$251,701 in 2012 to \$338,750 in 2013 (+34.58%). The average days on market dipped from 62 in 2012 to 50 in 2013 for the first quarter.

Sherman Oaks Q1 2013 condo sales jumped to 16 from 13 in 2012. The average sold price decreased from \$345,000 in 2012 to \$331,188 in 2013 (-4.00%). The average days on market spiked from 75 in 2012 to 106 in 2013 for the first quarter.

Studio City Q1 2013 condo sales jumped to 10 from 6 in 2012. The average sold price decreased from \$503,583 in 2012 to \$457,650 in 2013 (-9.12%). The average days on market spiked from 37 in 2012 to 85 in 2013 for the first quarter.

Tarzana Q1 2013 condo sales remained at 5, which matched the 2012 total for the same quarter. The average sold price increased from \$181,300 in 2012 to \$212,780 in 2013 (+17.36%). The average days on market spiked from 40 in 2012 to 48 in 2013 for the first quarter.

Toluca Lake Q1 2013 condo sales dropped to 2 from 7 in 2012. The average sold price decreased from \$459,129 in 2012 to \$336,250 in 2013 (-26.76%). The average days on market spiked from 86 in 2012 to 154 in 2013 for the first quarter.

Westlake Village Q1 2013 condo sales climbed to 6 while the total for Q1 2012 ceased at 0. The average sold price was \$440,833 with average days on market at 42 for Q1 2013.

Woodland Hills Q1 2013 condo sales dropped to 10 from 18 in 2012. The average sold price increased from \$242,417 in 2012 to \$301,350 in 2013 (+24.31%). The average days on market dipped from 109 in 2012 to 51 in 2013 for the first quarter.

2013

San Fernando Valley // Q1-Quarter in Review

OF SALES

2012 2013 %CHANGE

AVG SALES PRICE

2012 2013 %CHANGE

DOM*

2012 2013

		# OF SALES			AVG SALES PRICE			DOM*	
		2012	2013	%CHANGE	2012	2013	%CHANGE	2012	2013
AGOURA HILLS	SFR	4	3	-25.00%	\$481,250	\$1,293,333	168.74%	79	360
	CONDO	1	1	0.00%	\$390,000	\$426,500	9.36%	168	34
CALABASAS	SFR	6	6	0.00%	\$839,667	\$1,256,488	49.64%	56	83
	CONDO	0	3		N/A	\$253,000		N/A	80
CHATSWORTH	SFR	4	4	0.00%	\$401,250	\$604,000	50.53%	60	136
	CONDO	1	0	N/A	\$166,900	N/A	N/A	7	N/A
ENCINO	SFR	17	17	0.00%	\$1,155,294	\$1,092,212	-5.46%	48	87
	CONDO	5	4	-20.00%	\$292,300	\$341,750	16.92%	77	50
HIDDEN HILLS	SFR	1	0	N/A	\$2,600,000	N/A	N/A	439	N/A
NORTHRIDGE	SFR	7	11	57.14%	\$414,857	\$424,273	2.27%	29	72
	CONDO	10	4	-60.00%	\$251,701	\$338,750	34.58%	62	50
SHERMAN OAKS	SFR	32	29	-9.38%	\$904,984	\$924,079	2.11%	76	70
	CONDO	13	16	23.08%	\$345,000	\$331,188	-4.00%	75	106
STUDIO CITY	SFR	24	32	33.33%	\$969,106	\$1,231,131	27.04%	61	68
	CONDO	6	10	66.67%	\$503,583	\$457,650	-9.12%	37	85
TARZANA	SFR	6	11	83.33%	\$1,437,750	\$977,364	-32.02%	32	46
	CONDO	5	5	0.00%	\$181,300	\$212,780	17.36%	40	48
TOLUCA LAKE	SFR	2	9	350.00%	\$690,000	\$1,713,000	148.26%	194	68
	CONDO	7	2	-71.43%	\$459,129	\$336,250	-26.76%	86	154
WESTLAKE VILLAGE									
	CONDO	0	6	N/A	N/A	\$440,833	N/A	N/A	42
WOODLAND HILLS	SFR	12	22	83.33%	\$507,486	\$687,966	35.56%	69	57
	CONDO	18	10	-44.44%	\$242,417	\$301,350	24.31%	109	51

*DAYS ON MARKET

2013 - Q1 PASADENA REAL ESTATE REPORT | STATISTICS & TRENDS

PASADENA AREA REAL ESTATE MARKET (SINGLE FAMILY HOMES)

Altadena Q1 2013 home sales jumped to 71 from 48 in 2012. The average sold price increased from \$539,557 in 2012 to \$597,693 in 2013 (+10.77%). The average days on market dipped from 77 in 2012 to 51 in 2013 for the first quarter.

Alhambra Q1 2013 home sales dropped to 7 from 14 in 2012. The average sold price decreased from \$495,850 in 2012 to \$465,714 in 2013 (-6.08%). The average days on market dipped from 62 in 2012 to 30 in 2013 for the first quarter.

Arcadia Q1 2013 home sales dropped to 6 from 15 in 2012. The average sold price increased from \$700,267 in 2012 to \$1,059,300 in 2013 (+51.27%). The average days on market dipped from 49 in 2012 to 38 in 2013 for the first quarter.

Atwater Q1 2013 home sales remained at 2, which matched the 2012 total for the same quarter. The average sold price increased from \$476,000 in 2012 to \$551,400 in 2013 (+15.84%). The average days on market dipped from 51 in 2012 to 36 in 2013 for the first quarter.

Azusa Q1 2013 home sales jumped to 4 from 3 in 2012. The average sold price decreased from \$416,683 in 2012 to \$390,625 in 2013 (-6.25%). The average days on market spiked from 75 in 2012 to 122 in 2013 for the first quarter.

Bradbury Q1 2013 home sales jumped to 2 from 1 in 2012. The average sold price decreased from \$1,700,000 in 2012 to \$1,687,500 in 2013 (-0.74%). The average days on market spiked from 17 in 2012 to 110 in 2013 for the first quarter.

City of Pasadena Q1 2013 home sales jumped to 109 from 107 in 2012. The average sold price decreased from \$889,589 in 2012 to \$873,318 in 2013 (-1.83%). The average days on market dipped from 83 in 2012 to 66 in 2013 for the first quarter.

Eagle Rock: Q1 2013 home sales jumped to 10 from 8 in 2012. The average sold price increased from \$505,250 in 2012 to \$520,650 in 2013 (+3.05%). The average days on market dropped from 88 in 2012 to 69 in 2013 for the first quarter.

Duarte Q1 2013 home sales dropped to 2 from 9 in 2012. The average sold price increased from \$280,278 in 2012 to \$342,500 in 2013 (+22.20%). The average days on market spiked from 34 in 2012 to 99 in 2013 for the first quarter.

Glendale (all areas) Q1 2013 home sales dropped to 78 from 87 in 2012. The average sold price increased from \$647,449 in 2012 to \$729,137 in 2013 (+12.62%). The average days on market dipped from 85 in 2012 to 79 in 2013 for the first quarter.

Glendora Q1 2013 home sales jumped to 2 from 1 in 2012. The average sold price increased from \$361,500 in 2012 to \$426,500 in 2013 (+17.98%). The average days on market spiked from 18 in 2012 to 92 in 2013 for the first quarter.

Highland Park Q1 2013 home sales jumped to 15 from 10 in 2012. The average sold price increased from \$325,800 in 2012 to \$388,381 in 2013 (+19.21%). The average days on market dipped from 83 in 2012 to 67 in 2013 for the first quarter.

La Canada Q1 2013 home sales jumped to 41 from 35 in 2012. The average sold price increased from \$1,073,886 in 2012 to \$1,454,330 in 2013 (+35.43%). The average days on market dipped from 83 in 2012 to 78 in 2013 for the first quarter.

La Canada Flintridge Q1 2013 home sales jumped to 41 from 35 in 2012. The average sold price increased from \$1,073,886 in 2012 to \$1,454,330 in 2013 (+35.43%). The average days on market dipped from 83 in 2012 to 78 in 2013 for the first quarter.

La Crescenta/Glendale/Montrose/Sparr Heights Q1 2013 home sales jumped to 38 from 24 in 2012. The average sold price increased from \$526,360 in 2012 to \$593,941 in 2013 (+12.84%). The average days on market dipped from 82 in 2012 to 44 in 2013 for the first quarter.

Monrovia Q1 2013 home sales jumped to 10 from 4 in 2012. The average sold price increased from \$336,500 in 2012 to \$643,950 in 2013 (+91.37%). The average days on market dipped from 86 in 2012 to 29 in 2013 for the first quarter.

Monterey Hills Q1 2013 home sales climbed to 1 from 0 in 2012. The sold price was \$765,000 with days on market of 32.

Monterey Park Q1 2013 home sales jumped to 7 from 1 in 2012. The average sold price increased from \$310,000 in 2012 to \$427,429 in 2013 (+37.88%). The average days on market spiked from 41 in 2012 to 52 in 2013 for the first quarter.

Mount Washington Q1 2013 home sales jumped to 7 from 3 in 2012. The average sold price increased from \$293,333 in 2012 to \$569,929 in 2013 (+94.29%). The average days on market dipped from 73 in 2012 to 32 in 2013 for the first quarter.

Rosemead/S. San Gabriel Q1 2013 home sales remained at 1, which matched the 2012 total for the same quarter. The sold price increased from \$302,000 in 2012 to \$505,000 in 2013 (+67.22%). The average days on market dipped from 154 in 2012 to 50 in 2013 for the first quarter.

San Gabriel Q1 2013 home sales jumped to 10 from 8 in 2012. The average sold price increased from \$539,525 in 2012 to \$751,600 in 2013 (+39.31%). The average days on market dipped from 63 in 2012 to 34 in 2013 for the first quarter.

Sierra Madre: Q1 2013 home sales jumped to 8 from 5 in 2012. The average sold price increased from \$710,800 in 2012 to \$827,531 in 2013 (+16.42%). The average days on market dipped from 147 in 2012 to 34 in 2013 for the first quarter.

San Marino Q1 2013 home sales dropped to 14 from 18 in 2012. The average sold price increased from \$1,931,056 in 2012 to \$1,936,643 in 2013 (+0.29%). The average days on market dipped from 93 in 2012 to 48 in 2013 for the first quarter.

Silver Lake - Echo Park: Q1 2013 home sales dropped to 2 from 3 in 2012. The average sold price increased from \$224,000 in 2012 to \$314,000 in 2013 (+40.18%). The average days on market spiked from 54 in 2012 to 60 in 2013 for the first quarter.

South Pasadena Q1 2013 home sales jumped to 16 from 13 in 2012. The average sold price decreased from \$1,099,692 in 2012 to \$938,344 in 2013 (-14.67%). The average days on market dipped from 69 in 2012 to 53 in 2013 for the first quarter.

Sunland/Tujunga: Q1 2013 home sales jumped to 54 from 33 in 2012. The average sold price increased from \$327,952 in 2012 to \$403,783 in 2013 (+23.12%). The average days on market dipped from 95 in 2012 to 65 in 2013 for the first quarter.

Temple City: Q1 2013 home sales dropped to 6 from 7 in 2012. The average sold price increased from \$515,829 in 2012 to \$643,833 in 2013 (+24.82%). The average days on market spiked from 72 in 2012 to 105 in 2013 for the first quarter.

PASADENA AREA REAL ESTATE MARKET (CONDOMINIUMS)

Alhambra Condo Q1 2013 condo sales dropped to 2 from 3 in 2012. The average sold price increased from \$282,667 in 2012 to \$452,000 in 2013 (+59.91%). The average days on market dipped from 153 in 2012 to 34 in 2013 for the first quarter.

Arcadia Condo Q1 2013 condo sales dropped to 4 from 6 in 2012. The average sold price increased from \$393,583 in 2012 to \$538,750 in 2013 (+36.88%). The average days on market spiked from 18 in 2012 to 34 in 2013 for the first quarter.

Azusa Condo Q1 2013 condo sales climbed to 5 from 1 in 2012. The average sold price increased from \$139,900 in 2012 to \$191,460 in 2013 (+36.85%). The average days on market spiked from 5 in 2012 to 44 in 2013 for the first quarter.

Altadena Condo Q1 2013 condo sales climbed to 1 while the total for Q1 2012 ceased at 0. The sold price was \$249,000 with average days on market at 239 for Q1 2013.

City of Pasadena Condo Q1 2013 condo sales jumped to 75 from 53 in 2012. The average sold price increased from \$450,840 in 2012 to \$503,840 in 2013 (+11.76%). The average days on market dipped from 90 in 2012 to 72 in 2013 for the first quarter.

Duarte Condo Q1 2013 condo sales climbed to 4 from 2 in 2012. The average sold price increased from \$247,500 in 2012 to \$285,000 in 2013 (+15.15%). The average days on market dipped from 18 in 2012 to 6 in 2013 for the first quarter.

Glendale (all areas) Condo Q1 2013 condo sales dropped to 36 from 49 in 2012. The average sold price increased from \$265,901 in 2012 to \$311,453 in 2013 (+17.13%). The average days on market dipped from 116 in 2012 to 83 in 2013 for the first quarter.

Highland Park Condo Q1 2013 condo sales remained at 2, which matched the 2012 total for the same quarter. The average sold price increased from \$107,500 in 2012 to \$192,500 in 2013 (+79.07%). The average days on market spiked from 73 in 2012 to 88 in 2013 for the first quarter.

La Canada Condo Q1 2013 condo sales remained at 2, which matched the 2012 total for the same quarter. The average sold price increased from \$545,000 in 2012 to \$710,000 in 2013 (+30.28%). The average days on market dipped from 62 in 2012 to 16 in 2013 for the first quarter.

La Canada Flintridge Condo Q1 2013 condo sales remained at 2, which matched the 2012 total for the same quarter. The average sold price increased from \$545,000 in 2012 to \$710,000 in 2013 (+30.28%). The average days on market dipped from 62 in 2012 to 16 in 2013 for the first quarter.

La Crescenta/Glendale/Montrose/Sparr Height Condo Q1 2013 condo sales dropped to 10 from 11 in 2012. The average sold price increased from \$352,000 in 2012 to \$400,700 in 2013 (+13.84%). The average days on market dipped from 103 in 2012 to 42 in 2013 for the first quarter.

Monrovia Condo Q1 2013 condo sales jumped to 8 from 3 in 2012. The average sold price increased from \$336,500 in 2012 to \$643,950 in 2013 (+25.26%). The average days on market spiked from 37 in 2012 to 66 in 2013 for the first quarter.

Monterey Hills Condo Q1 2013 condo sales jumped to 11 from 5 in 2012. The average sold price increased from \$256,400 in 2012 to \$296,773 in 2013 (+15.75%). The average days on market dipped from 132 in 2012 to 69 in 2013 for the first quarter.

San Gabriel Condo: Q1 2013 condo sales climbed to 3 from 0 in 2012. The average sold price was \$342,067 with average days on market of 15.

San Marino Condo Q1 2013 home sales dropped to 14 from 18 in 2012. The average sold price increased from \$1,931,056 in 2012 to \$1,936,643 in 2013 (+0.29%). The average days on market dipped from 93 in 2012 to 48 in 2013 for the first quarter.

Sierra Madre Condo Q1 2013 condo sales jumped to 2 from 1 in 2012. The average sold price decreased from \$605,500 in 2012 to \$527,500 in 2013 (-12.88%). The average days on market dipped from 236 in 2012 to 26 in 2013 for the first quarter.

Silver Lake - Echo Park: Q1 2013 condo sales climbed to 3 from 0 in 2012. The average sold price was \$330,000 with average days on market of 28

South Pasadena Condo Q1 2013 condo sales dropped to 6 from 7 in 2012. The average sold price decreased from \$494,857 in 2012 to \$415,567 in 2013 (-16.02%). The average days on market dipped from 84 in 2012 to 74 in 2013 for the first quarter.

Sunland/Tujunga Condo Q1 2013 condo sales remained at 7, which matched the 2012 total for the same quarter. The sold price increased from \$222,843 in 2012 to \$301,929 in 2013 (+35.49%). The average days on market dipped from 88 in 2012 to 80 in 2013 for the first quarter.

Temple City Condo Q1 2013 condo sales climbed to 4 from 0 in 2012. The average sold price was \$426,250 with average days on market of 74.

2013

Pasadena // Q1-Quarter in Review

OF SALES

2012 2013 %CHANGE

AVG SALES PRICE

2012 2013 %CHANGE

DOM*

2012 2013

		2012	2013	%CHANGE	2012	2013	%CHANGE	2012	2013
ALHAMBRA	SFR	14	7	-50.00%	\$495,850	\$465,714	-6.08%	62	30
	CONDO	3	2	-33.33%	\$282,667	\$452,000	59.91%	153	34
ALTADENA	SFR	48	71	47.92%	\$539,557	\$597,693	10.77%	77	51
	CONDO	0	1	N/A	N/A	\$249,000	N/A	N/A	239
ARCADIA	SFR	15	6	-60.00%	\$700,267	\$1,059,300	51.27%	49	38
	CONDO	6	4	-33.33%	\$393,583	\$538,750	36.88%	18	34
ATWATER VILLAGE	SFR	2	2	0.00%	\$476,000	\$551,400	15.84%	51	36
AZUSA	SFR	3	4	33.33%	\$416,683	\$390,625	-6.25%	75	122
	CONDO	1	5	400.00%	\$139,900	\$191,460	36.85%	5	44
BRADBURY	SFR	1	2	100.00%	\$1,700,000	\$1,687,500	-0.74%	17	110
EAGLE ROCK	SFR	8	10	25.00%	\$505,250	\$520,650	3.05%	88	69
DUARTE	SFR	9	2	-77.78%	\$280,278	\$342,500	22.20%	34	99
	CONDO	2	4	100.00%	\$247,500	\$285,000	15.15%	18	6
GLENDALE(ALL AREAS)	SFR	87	78	-10.34%	\$647,449	\$729,137	12.62%	85	79
	CONDO	49	36	-26.53%	\$265,901	\$311,453	17.13%	116	83
GLENDORA	SFR	1	2	100.00%	\$361,500	\$426,500	17.98%	18	92
HIGHLAND PARK	SFR	10	15	50.00%	\$325,800	\$388,381	19.21%	83	67
	CONDO	2	2	0.00%	\$107,500	\$192,500	79.07%	73	88
LA CANADA FLINTRIDGE	SFR	35	41	17.14%	\$1,073,886	\$1,454,330	35.43%	83	78
	CONDO	8	4	-50.00%	\$350,552	\$322,800	-7.92%	151	75

*DAYS ON MARKET

2013

Pasadena // Q1-Quarter in Review

OF SALES
2012 2013 %CHANGE

AVG SALES PRICE
2012 2013 %CHANGE

DOM*
2012 2013

Area	Type	2012	2013	%CHANGE	2012	2013	%CHANGE	2012	2013
LA CRESCENTA/ GLENDALE/MONT-	SFR	34	38	11.76%	\$526,360	\$593,941	12.84%	82	44
ROSE/SPARR HEIGHTS	CONDO	11	10	-9.09%	\$352,000	\$400,700	13.84%	103	42
MONROVIA	SFR	4	10	150.00%	\$336,500	\$643,950	91.37%	86	29
	CONDO	3	8	166.67%	\$261,463	\$327,500	25.26%	37	66
MONTEREY HILLS	SFR	0	1	N/A	N/A	\$765,000	N/A	N/A	32
	CONDO	5	11	120.00%	\$256,400	\$296,773	15.75%	132	69
MONTEREY PARK	SFR	1	7	600.00%	\$310,000	\$427,429	37.88%	41	52
MOUNT WASHINGTON	SFR	3	7	133.33%	\$293,333	\$569,929	94.29%	73	32
PASADENA (ALL AREAS)	SFR	107	111	3.74%	\$889,589	\$892,583	0.34%	83	66
	CONDO	53	75	41.51%	\$450,840	\$503,840	11.76%	90	72
ROSEMEAD/ S. SAN GABRIEL	SFR	1	1	0.00%	\$302,000	\$505,000	67.22%	154	50
SAN GABRIEL	SFR	8	10	25.00%	\$539,525	\$751,600	39.31%	63	34
	CONDO	0	3	N/A	N/A	\$342,067	N/A	N/A	15

*DAYS ON MARKET

2013

Pasadena // Q1-Quarter in Review

OF SALES
2012 2013 %CHANGE

AVG SALES PRICE
2012 2013 %CHANGE

DOM*
2012 2013

		2012	2013	%CHANGE	2012	2013	%CHANGE	2012	2013
SAN MARINO	SFR	18	12	-33.33%	\$1,931,056	\$1,935,667	0.24%	93	44
SIERRA MADRE	SFR	5	8	60.00%	\$710,800	\$827,531	16.42%	147	34
	CONDO	1	2	100.00%	\$605,500	\$527,500	-12.88%	236	26
SILVER LAKE/ ECHO PARK	SFR	3	2	-33.33%	\$224,000	\$314,000	40.18%	54	60
	CONDO	0	2	N/A	N/A	\$330,000	N/A	N/A	28
SOUTH PASADENA	SFR	13	16	23.08%	\$1,099,692	\$938,344	-14.67%	69	53
	CONDO	7	6	-14.29%	\$494,857	\$415,567	-16.02%	84	74
SUNLAND/ TUJUNGA	SFR	33	54	63.64%	\$327,952	\$403,783	23.12%	95	65
	CONDO	7	7	0.00%	\$222,843	\$301,929	35.49%	88	80
TEMPLE CITY	SFR	7	6	-14.29%	\$515,829	\$643,833	24.82%	72	105
	CONDO	0	4	N/A	N/A	\$426,250	N/A	N/A	74

*DAYS ON MARKET

2013 - Q1 PALM SPRINGS & DESERT AREA REAL ESTATE REPORT | STATISTICS & TRENDS

PALM SPRINGS | DESERT AREA REAL ESTATE MARKET (SINGLE FAMILY HOMES)

Palm Springs Q1 2013 home sales jumped to 237 from 219 in 2012. The average sold price increased from \$410,967 in 2012 to \$452,726 in 2013 (+10.16%). The average days on market dipped from 109 in 2012 to 63 in 2013 for the first quarter.

Palm Desert: Q1 2013 home sales jumped to 293 from 257 in 2012. The average sold price increased from \$415,660 in 2012 to \$464,683 in 2013 (+11.79%). The average days on market dipped from 117 in 2012 to 103 in 2013 for the first quarter.

Rancho Mirage Q1 2013 home sales jumped to 128 from 109 in 2012. The average sold price decreased from \$639,935 in 2012 to \$573,626 in 2013 (-10.36%). The average days on market dipped from 128 in 2012 to 108 in 2013 for the first quarter.

Indian Wells Q1 2013 home sales dropped to 75 from 76 in 2012. The average sold price increased from \$964,700 in 2012 to \$1,195,367 in 2013 (+23.91%). The average days on market dipped from 142 in 2012 to 117 in 2013 for the first quarter.

La Quinta Q1 2013 home sales dropped to 311 from 330 in 2012. The average sold price increased from \$486,726 in 2012 to \$505,095 in 2013 (+3.77%). The average days on market dipped from 127 in 2012 to 103 in 2013 for the first quarter.

PALM SPRINGS | DESERT AREA REAL ESTATE MARKET (CONDOMINIUMS)

Palm Springs Q1 2013 condo sales jumped to 224 from 186 in 2012. The average sold price increased from \$159,510 in 2012 to \$184,696 in 2013 (+15.79%). The average days on market dipped from 118 in 2012 to 80 in 2013 for the first quarter.

Palm Desert: Q1 2013 condo sales jumped to 212 from 193 in 2012. The average sold price increased from \$220,420 in 2012 to \$242,316 in 2013 (+9.93%). The average days on market dipped from 124 in 2012 to 108 in 2013 for the first quarter.

Rancho Mirage Q1 2013 condo sales jumped to 71 from 59 in 2012. The average sold price increased from \$240,532 in 2012 to \$294,058 in 2013 (+22.25%). The average days on market dipped from 137 in 2012 to 101 in 2013 for the first quarter.

Indian Wells Q1 2013 condo sales dropped to 10 from 18 in 2012. The average sold price decreased from \$397,625 in 2012 to \$301,840 in 2013 (-24.09%). The average days on market dipped from 154 in 2012 to 116 in 2013 for the first quarter.

La Quinta Q1 2013 condo sales jumped to 83 from 55 in 2012. The average sold price increased from \$289,564 in 2012 to \$302,945 in 2013 (+4.62%). The average days on market dipped from 150 in 2012 to 106 in 2013 for the first quarter.

2013

Palm Springs - Desert Areas // Q1-Quarter in Review

OF SALES
 2012 2013 %CHANGE

AVG SALES PRICE
 2012 2013 %CHANGE

DOM*
 2012 2013

		2012	2013	%CHANGE	2012	2013	%CHANGE	2012	2013
INDIAN WELLS	SFR	76	75	-1.32%	\$964,700	\$1,195,367	23.91%	142	117
	CONDO	18	10	-44.44%	\$397,625	\$301,840	-24.09%	154	116
LA QUINTA	SFR	330	311	-5.76%	\$486,726	\$505,095	3.77%	127	103
	CONDO	55	83	50.91%	\$289,564	\$302,945	4.62%	150	106
RANCHO MIRAGE	SFR	109	128	17.43%	\$639,935	\$573,626	-10.36%	128	108
	CONDO	59	71	20.34%	\$240,532	\$294,058	22.25%	137	101
PALM DESERT	SFR	257	293	14.01%	\$415,660	\$464,683	11.79%	117	103
	CONDO	193	212	9.84%	\$220,420	\$242,316	9.93%	124	108
PALM SPRINGS	SFR	219	237	8.22%	\$410,967	\$452,726	10.16%	109	63
	CONDO	186	224	20.43%	\$159,510	\$184,696	15.79%	118	80

*DAYS ON MARKET